



December 07, 2023

Dear valued customers and colleagues,

Delta Launch Services is adjusting our rates effective January 01, 2024, as noted on the attached rate schedule. This rate schedule will allow us to continue providing outstanding service with a modern fleet of well-maintained vessels. We believe our rates continue to remain highly competitive, and our pricing offers significant value to our customers.

Delta Launch Services wishes to thank you for your valued business, and we know that you will understand the necessity for this rate increase. We also appreciate the promptness with which most of our customers pay their invoices. As a reminder, full payment for all services is due within 30 days of the date of service.

Delta Launch offers a variety of efficient, cost-effective marine transportation services. We hope you will seriously consider us for all your transportation needs on the Lower Mississippi River! For more information on our services, please contact Seth Tomas at 504-708-5399 or 251-382-5916.

Delta Launch Services greatly appreciates your business!

Sincerely,

*Rhonda Beaubouef*

Rhonda Beaubouef  
Financial Controller

# Delta Launch Services, LLC

## Rates

Effective January 01, 2024

Payment In-Full Is Due Within 30 Days of Service

<u>Description</u>	<u>Rate</u> <i>Alternate Payment Channels</i>	<u>Rate</u> <i>Cash / Check</i>
<b><i>ABP Pilot Boarding or Debarkation:</i></b>		
Venice – inbound or outbound*	\$450.00	\$425.00
Southwest Pass entrance – inbound or outbound*	\$1,125.00	\$1,075.00
Pilottown Anchorage	\$450.00	\$425.00
Anywhere else along ABP pilot route	\$1,545.00	\$1,470.00
<b><i>Round-trip Transportation (per vessel, per round-trip):</i></b>		
Venice to Pilottown Anchorage	\$930.00	\$880.00
Venice to SWP Anchorage	\$3,090.00	\$2,945.00
Venice to any point between Pilottown and SWP entrance	\$1,545.00	\$1,470.00
Venice to Boothville Anchorage	\$855.00	\$815.00
Venice to any point between Boothville Anchorage and Empire (Service above Empire will be quoted at the time of service.)	\$2,245.00	\$2,140.00
<b><i>Local Transportation (vicinity of Delta's dock):</i></b>		
Venice – Local Service (non-pilot)	\$775.00	\$740.00
<b><i>AIS Escorts:</i></b>		
Hourly Charge (plus initial Positioning Fee)	\$930.00	\$885.00
Positioning Fee – Venice	\$775.00	\$740.00
Positioning Fee – Pilottown	\$930.00	\$885.00
Positioning Fee – Anywhere along SWP	\$1,545.00	\$1,470.00
Positioning Fee – Southwest Pass Entrance	\$3,090.00	\$2,945.00
<b><i>Additional Services (charged in addition to the above Transportation):</i></b>		
Standby Time (per hour)	\$480.00	\$455.00
Package Handling Fee (per lift)	\$480.00	\$455.00
Forklift Service (per hour)	\$480.00	\$455.00
Deck Service (Diving) (per hour)	\$930.00	\$885.00

All special services will be quoted at the time of the launch.

\* Combined together \$1,500.00 cash/check (or \$1,575.00 using alternate payment channels) for a regular, full, one-way transit.