



Delta Launch Services

December 01, 2022

Dear valued customers and colleagues,

Delta Launch Services, like all businesses, continues to experience exceptional cost increases. Accordingly, we are adjusting our rates effective January 01, 2023, as noted on the attached rate schedule. This rate schedule, which eliminates a separate fuel surcharge, will allow us to continue providing outstanding service with a fleet of well-maintained, up-to-date vessels. We believe our rates continue to remain highly competitive, and our pricing offers significant value to our customers.

Delta Launch Services wishes to thank you for your valued business, and we know that you will understand the necessity for this rate increase. We also appreciate the promptness with which most of our customers pay their invoices. As a reminder, full payment for all services is due within 30 days of the date of service.

Delta Launch offers a variety of efficient, cost-effective marine transportation services. We hope you will seriously consider us for all your transportation needs on the Lower Mississippi River! For more information on our services, please contact Seth Tomas at 504-708-5399 or 251-382-5916.

Delta Launch Services greatly appreciates your business!

Sincerely,

A handwritten signature in black ink that reads "R. Craig Sanders". The signature is written in a cursive, flowing style.

R. Craig Sanders

Administrator

Delta Launch Services, LLC

Rates

Effective January 01, 2023

Payment In-Full Is Due Within 30 Days Of Service

<u>Description</u>	<u>Rate</u> <i>Alternate Payment Channels</i>	<u>Rate</u> <i>Cash / Check</i>
<i>ABP Pilot Boarding or Debarkation:</i>		
Venice – inbound or outbound*	\$425.00	\$400.00
Southwest Pass entrance – inbound or outbound*	\$1,050.00	\$1,000.00
Pilottown Anchorage	\$425.00	\$400.00
Anywhere else along ABP pilot route	\$1,445.00	\$1,375.00
<i>Round-trip Transportation (per vessel, per round-trip):</i>		
Venice to Pilottown Anchorage	\$870.00	\$825.00
Venice to SWP Anchorage	\$2,890.00	\$2,750.00
Venice to any point between Pilottown and SWP entrance	\$1,445.00	\$1,375.00
Venice to Boothville Anchorage	\$800.00	\$760.00
Venice to any point between Boothville Anchorage and Empire (Service above Empire will be quoted at the time of service.)	\$2,100.00	\$2,000.00
<i>Local Transportation (vicinity of Delta's dock):</i>		
Venice – Local Service (non-pilot)	\$725.00	\$690.00
<i>AIS Escorts:</i>		
Hourly Charge (plus initial Positioning Fee)	\$870.00	\$825.00
Positioning Fee – Venice	\$725.00	\$690.00
Positioning Fee – Pilottown	\$870.00	\$825.00
Positioning Fee – Anywhere along SWP	\$1,445.00	\$1,375.00
Positioning Fee – Southwest Pass Entrance	\$2,890.00	\$2,750.00
<i>Additional Services (charged in addition to the above Transportation):</i>		
Standby Time (per hour)	\$450.00	\$425.00
Package Handling Fee (per pallet)	\$450.00	\$425.00
Forklift Service (per hour)	\$450.00	\$425.00
Deck Service (Diving) (per hour)	\$870.00	\$825.00

All special services will be quoted at the time of the launch.

* Combined together \$1,400.00 cash/check (or \$1,475.00 using alternate payment channels) for a regular, full, one-way transit.