



March 10, 2022

Dear valued customers and colleagues,

Delta Launch Services, like all businesses, is experiencing unprecedented increases in fuel costs. Accordingly, we are implementing a 15% fuel surcharge on all services effective March 15, 2022. We will continue to monitor fuel prices and adjust this surcharge as warranted.

Delta Launch Services wishes to thank you for your valued business, and we know that you will understand the necessity for this fuel surcharge. We also appreciate the way most customers pay their invoices promptly. As a reminder, full payment for all services is due within 30 days of the date of service.

Delta Launch offers a variety of efficient, cost-effective marine transportation services. We believe that our rates are highly competitive, delivering significant value to our customers, so we hope you will seriously consider us for all your transportation needs on the Lower Mississippi River! For more information on our services, please contact Seth Tomas at 504-708-5399 or 251-382-5916. To schedule launch services, please contact one of our dispatchers at 504-249-7928.

Delta Launch Services greatly appreciates your business!

Sincerely,

A handwritten signature in black ink that reads "R. Craig Sanders". The signature is written in a cursive, flowing style.

R. Craig Sanders

Administrator

Delta Launch Services, LLC

Rates

Effective March 15, 2022

Payment In-Full Is Due Within 30 Days Of Service

<u>Description</u>	<u>Rate</u> <i>Alternate Payment Channels</i>	<u>Rate</u> <i>Cash / Check</i>
<i>ABP Pilot Boarding or Debarkation:</i>		
Venice – inbound or outbound*	\$320.00	\$300.00
Southwest Pass entrance – inbound or outbound*	\$780.00	\$750.00
Pilottown Anchorage	\$320.00	\$300.00
Anywhere else along ABP pilot route	\$1,150.00	\$1,100.00
 <i>Round-trip Transportation (per vessel, per round-trip):</i>		
Venice to Pilottown Anchorage	\$690.00	\$660.00
Venice to SWP Anchorage	\$2,300.00	\$2,200.00
Venice to any point between Pilottown and SWP entrance	\$1,150.00	\$1,100.00
Venice to Boothville Anchorage	\$630.00	\$605.00
(Service above Boothville Anchorage will be quoted at the time of service.)		
 <i>Local Transportation (vicinity of Delta's dock):</i>		
Venice – Local Service (non-pilot)	\$575.00	\$550.00
 <i>AIS Escorts:</i>		
Hourly Charge (plus initial Positioning Fee)	\$690.00	\$660.00
Positioning Fee – Venice	\$575.00	\$550.00
Positioning Fee – Pilottown	\$690.00	\$660.00
Positioning Fee – Anywhere along SWP	\$1,150.00	\$1,100.00
Positioning Fee – Southwest Pass Entrance	\$2,300.00	\$2,200.00
 <i>Additional Services (charged in addition to the above Transportation):</i>		
Standby Time (per hour)	\$345.00	\$330.00
Package Handling Fee (per pallet)	\$345.00	\$330.00
Forklift Service (per hour)	\$345.00	\$330.00
Deck Service (Diving) (per hour)	\$690.00	\$660.00

A 15% Fuel Surcharge will be applied to all services.

All special services will be quoted at the time of the launch.

* Combined together (\$1,050.00 cash/check or \$1,100.00 alternate payment channels) for a regular, full, one-way transit.