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Notice to the Area Port of New Orleans Trade Community
Date: January 8, 2014

SUBJECT: Steel Identification, Classification, and Trade Law Seminar, March 19-20, 2014

The Area Port of New Orleans is pleased to announce an upcoming <u>Steel Identification</u>. <u>Classification and Trade Law Seminar</u> all day Wednesday, March 19, 2014 and continuing Thursday morning, March 20, 2014. (This seminar was originally scheduled for March 13-14, 2013, but had been postponed.) The intention of the seminar -- presented by technical, commercial and legal experts from the steel industry -- is to enhance the knowledge level of steel importations for U.S. Customs and Border Protection officials, other U.S. Government Officials and Customhouse Brokers. Please note that the seminar program structure has been significantly revised from previous seminars held in New Orleans, and will include new material on fraud, circumvention and evasion, and expanded information on current issues

An invitation with more specific registration information is attached. *Please register early to assure a confirmed acceptance of your registration*. Each interested participant must register in order to attend this free seminar. In order to register, the attached form must be completed and then <u>emailed (preferred method)</u> to **LRMOSSER@WINDSTREAM.NET** or the form can be faxed to (570) 645-6011 from 9:00 AM to 6:00 PM Eastern time Monday-Friday.

REGISTRATION DEADLINE IS FRIDAY, FEBRUARY 28, 2014.

Any questions or comments regarding this information should be directed to Assistant Port Director Trade Operations Merlin Hymel at (504) 670-2088.

Raymond S. Polley Area Port Director

New Orleans, LA

INVITATION & REGISTRATION

STEEL IDENTIFICATION, CLASSIFICATION AND TRADE LAW SEMINAR

For

U.S. CUSTOMS AND BORDER PROTECTION, OTHER USG And CUSTOMHOUSE BROKERS

Hosted by U.S. CUSTOMS AND BORDER PROTECTION

Presented and Sponsored by the UNITED STATES DOMESTIC STEEL INDUSTRY

Represented by
American Iron and Steel Institute
Committee on Pipe and Tube Imports
Specialty Steel Industry of North America
Steel Manufacturers Association
Wire Rod Producers Coalition
Pre-Stressed Concrete Steel Wire Strand Producers Coalition
Steel Grating Coalition
Long Products Producers

When:

Wednesday, March 19, 2014

Thursday, March 20, 2014

8:30 AM to 5:00 PM 8:30 AM to Noon

Where:

United States Customhouse

423 Canal Street, Room 261 New Orleans, Louisiana 71030

This program is structured for <u>Customhouse Broker</u> personnel handling imported steel, <u>U.S. Customs and Border Protection (CBP) officials</u> and <u>other U.S. Government officials</u> interested in steel enforcement. The seminar is <u>FREE</u>, and it is <u>not</u> geographically restricted, so attendance from locations outside the New Orleans and general Southeast/South Central region is encouraged. All costs for the seminar are covered by the steel industry. Participants are responsible for their own travel and meal expenses.

DISCLAIMER: This information has been prepared for your convenience by the American steel industry. This material is intended to provide guidance. Recognizing that many complicated factors are involved in trade matters, an importer may wish to obtain a binding ruling under 19 CFR Part 177. Reliance solely on this information may not be considered reasonable care. Importers are referred to **Treasury Decision 97-96**, which was published in the **Federal Register** of December 4, 1997, and in the **Customs Bulletin** of December 17, 1997, for in-depth information on the concept of reasonable care.

The seminar, presented by technical, commercial and legal experts representing the steel industry, aims to increase the knowledge of steel importations by CBP and other USG officials and members of the Customhouse broker community. Brokers, Government and the steel industry all benefit when personnel involved in the steel import process are more knowledgeable of steel and the specific laws, rules and regulations that apply to steel imports. The partnership between CBP and the steel industry and the seminar program has been continuous since the mid-1960s, with hundreds of CBP, other USG and Broker officials participating annually. The seminar is continuously revised and updated. You should attend even if you have been to past seminars. In recognition of the significant problem of fraud, circumvention and evasion, there is additional material on this subject, as well as expanded information on current issues.

The CLASSROOM SEMINAR PROGRAM consists of four parts --

- a) Market, industry & trade law perspective, including
 - o Introductory Overview, Market Perspective
 - Steelmaking
 - o Principals of Classification
 - O Basics of U.S. Trade Law
- b) Technical topics, including
 - Standards, Specifications, Metallurgy and Mill Test Certificates
- c) <u>Carbon and alloy steel mill products</u>, including presentations for each major category (Flat Rolled Products, Tubular Products, Long Products) on
 - Classification,
 - o Technical,
 - Legal and
 - o Commercial Issues.
- d) Stainless steel mill products, covering all product forms, with separate presentations on
 - Classification and Technical,
 - Legal and Commercial.

A copy of the preliminary agenda is attached. The presenters will concentrate on issues of importance to CBP, HSI and the Broker community, such as product identification, HTS classification, anti-dumping laws including product coverage and exclusions, world economic and steel industry events impacting steel trade, and specific enforcement issues, particularly fraud, circumvention and evasion.

Please note that the seminar is presented over two days and there is no repetition. You must attend all sessions to experience all the topics. Each attendee will be provided with a comprehensive manual containing all presentations and reference materials.

You are required to register to attend the seminar. It's easy, and it's FREE. Complete the following form, and email the form to LRMOSSER@WINDSTREAM.NET, or fax the form to 570-645-6011 (email is preferred. Faxes can only be accepted Monday-Friday, 9:00 AM – 6:00 PM Eastern time, since the fax machine must be attended to receive.). Register early to assure yourself a place – space is limited. Registrations received after capacity is reached or after the deadline has passed will be waitlisted. We need an accurate count of attendees to prepare and ship appropriate seminar materials in a timely manner. Registrants will be provided with additional details by email as we approach the seminar dates.

REGISTRATION DEADLINE IS FRIDAY, FEBRUARY 28, 2014

LAREDO Steel Seminar Registration

(Please Print Clearly or Type ALL Requested Information)

Name:			
Position:			
Company:			
Address:			
City/State/ZIP			
Phone:	Email:		
Seminar:	Wednesday, March 19 (all day)	I <u>WILL</u> Attend I WILL <u>NOT</u> Attend	
	Thursday, March 20 (morning)	I WILL Attend I WILL NOT Attend	
REGISTRATION DEADLINE IS <u>FRIDAY, FEBRUARY 28, 2014</u> <u>Register early. Space is limited.</u>			

Information: For more seminar information, information on hotels, or if you have any other questions, contact Larry Mosser, Steel Industry Customs Liaison by email at LRMOSSER@WINDSTREAM.NET or by phone at 570-645-6011.

Steel Identification, Classification & Trade Law Seminar U.S. Customs & Border Protection, HSI, Other USG and Customhouse Brokers United States Customhouse, 423 Canal Street, Room 261, New Orleans, LA 71030

Presented by:

American Iron and Steel Institute (AISI), Committee on Pipe and Tube Imports (CPTI), Specialty Steel Industry of North America (SSINA),

Wire Rod (WRPC) & Pre-Stressed Concrete Strand (PCSPC) Producers' Coalitions, Steel Manufacturers' Association (SMA),

Steel Grating Coalition and Long Products' Producers (LPP)

ime	Sect.	Topic	<u>Discussion Leader</u>
Vednesday, March 19		Market, Industry and Trade Law Perspectives	Larry Mosser – AISI / Mosser & Assoc.
3:30-10:50 AM	1 A,B 1 C	Introductory Overview, Market Perspective (30) Steelmaking (30)	Mike Engestrom – Nucor Yamato Steel
	Break	(10 mins)	
	1 D 1 E	Classification and Trade Law Overviews - Principals of Classification (30) - Basics of Antidumping & Countervailing Duty Law (30)	Larry Lasoff – Kelley Drye & Warren Larry Lasoff
	Break	(10 mins)	
10:50-11:20 AM	2 A	Technical Topics Standards, Specifications, Metallurgy & Mill Test Certs (30)	Ed Blot – Ed Blot & Associates
		Carbon & Alloy Steel Mill Products	
11:20-11:50 PM	3 A	Flat Rolled Products - Classification and Technical Sheets & Strip - Hot & Cold Rolled, Coated (30)	Mike Engestrom
11:50 AM-1:25 PM	Lunch (95 minutes, on your own)		
1:25-2:55 PM	3 B	Semifinished, Plates (15)	Larry Mosser
1,25-2,55 141	3 C 3 D	Tin Mill Products (15) - Legal and Commercial (35)	Larry Mosser Tim Brightbill - Wiley Rein LLP
	Break	t (10 mins.)	
	3 X	Fraud and Circumvention (15)	Roger Schagrin - Schagrin Associates
2:55-4:00 PM		Tubular Products	Greg Maurer – JMC Steel
	4 A 4 B	 Classification and Technical (30) Legal and Commercial (25) 	Roger Schagrin
	Break	k (10 mins.)	
4:00-5:00 PM		Long Products – Classification, Technical, Legal & Comm'l	Jose Cisneros – ArcelorMittal USA
	5 A 5 B	HR & CF Bars (25) Rods and PC Strand (35)	Alan Luberda – Kelley Drye & Warren
Thursday, March 20			
		Long Products, continued - Classification, Technical, Legal & Commercial	
8:30-9:45 AM	5 C 5 D	Structural Shapes, Rebars and Grating (40) Structural, Rebars, Bars and Grating (35)	Mike Engestrom Tim Brightbill
	Brea	k (10 mins.)	
9:55-11:00 AM	6 A	Stainless Steel Mill Products - Classification and Technical (65)	Ed Blot – SSINA
	Brea	k (10 mins.)	
		- Legal and Commercial (50)	Ed Blot – SSINA